Support to Win

DESIGN

Define a purpose-built solution to your business opportunity

Service Overview

The Support to Win Design service follows a structured approach to understanding your needs, engaging with your opportunity and nailing down the optimum solution.

No two telephony/UC project requirements are the same. Whatever you aim to achieve technically or commercially, we can create a project or ongoing service with the right people, processes and technology to make it happen. We harness all our experience to challenge your assumptions, test your plans and innovate new service and support models where necessary. We will create our design rapidly, ready to implement cost-efficiently, report transparently and have the flexibility to absorb change.

We can lead your team, augment your team or be your team – whatever your unique business challenges and resourcing/skills levels.

Features

- Complete solution design for bespoke requirements that do not fit standard models
- Consultative engagement that addresses your business and technology objectives
- Solution designs describe all foreseeable costs, timings, resource requirements, dependencies, deliverables and reporting lines
- Created with flexibility built-in
- Rapid response and execution

Benefits

- Get the optimum professional services skills and resources to achieve your business opportunity
- Tailor a bespoke service aligned with your unique requirements and objectives
- Harness years of experience to innovate new service models under your own brand
- Assure project/service governance and cost control
- Execute a solution that maximises the utility of your existing team and processes, where applicable